

1. The demand function for a firm's product is given by  $q = 6 \ln(5y - 0.5p)$ , where
- $q$  is the monthly demand for the firm's product, measured in 1000's of units;
  - $y$  is the average monthly disposable income in the market for the firm's product measured in 1000s of dollars;
  - $p$  is the price of the firm's product, also measured in dollars.
- (a) (5 pts) Find  $q$ ,  $\partial q/\partial y$  and  $\partial q/\partial p$  when the monthly income is \$3000 and  $p = 10$ . Round your (final) answers to two decimal places.

Since income is measured in \$1000s, an average monthly income of \$3000, means that  $y = 3$ ...

$$q \Big|_{\substack{y=3 \\ p=10}} = 6 \ln 10 \approx 13.816, \quad \frac{\partial q}{\partial y} \Big|_{\substack{y=3 \\ p=10}} = \frac{30}{5y - 0.5p} \Big|_{\substack{y=3 \\ p=10}} = \frac{30}{10} = 3$$

and

$$\frac{\partial q}{\partial p} \Big|_{\substack{y=3 \\ p=10}} = -\frac{3}{5y - 0.5p} \Big|_{\substack{y=3 \\ p=10}} = -\frac{3}{10} = -0.3.$$

- (b) (3 pts) Use *linear approximation* and your answers to (a) to **estimate** the change in monthly demand for the firm's product if the average income in the market increases to \$3200 and the price of the firm's product increases to \$10.5.

Once again, since income is measured in \$1000s, a change of \$200 means that  $\Delta y = \frac{200}{1000} = 0.2$ , and linear approximation says that...

$$\Delta q \approx \left( \frac{\partial q}{\partial y} \Big|_{\substack{y=3 \\ p=10}} \right) \cdot \Delta y + \left( \frac{\partial q}{\partial p} \Big|_{\substack{y=3 \\ p=10}} \right) \cdot \Delta p = 3 \cdot (0.2) + (-0.3) \cdot (0.5) = 0.45$$

i.e., demand will increase by about 0.45 (which is 450 units, since demand is measured in 1000s of units).

- (c) (2 pts) Find the price-elasticity of demand for the firm's product when the price is \$10 and average income is \$3000.

The price-elasticity of demand is found using the formula  $\eta = \frac{\partial q}{\partial p} \cdot \frac{p}{q}$ , so that the given point...

$$\eta \Big|_{\substack{y=3 \\ p=10}} = \frac{\partial q}{\partial p} \cdot \frac{p}{q} \Big|_{\substack{y=3 \\ p=10}} = (-0.3) \cdot \frac{10}{6 \ln 10} \approx -0.217$$

2. (10 pts) Find the critical point(s) and critical value(s) of the function

$$f(x, y) = 2x^3 - 6xy + y^2 + 1,$$

and use the second derivative test to classify the critical value(s) as relative minimum value(s), relative maximum value(s) or neither.

First we solve the first-order equations:

$$\begin{aligned} f_x = 0 &\implies 6x^2 - 6y = 0 \\ f_y = 0 &\implies -6x + 2y = 0 \end{aligned}$$

The equation  $f_x = 0$  shows that at the critical points  $6y = 6x^2$  so  $y = x^2$ . Substituting this into the equation  $f_y = 0$  gives the equation

$$-6x + 2x^2 = 0 \implies 2x(x - 3) = 0.$$

This means that the two critical  $x$  values are  $x_1 = 0$  and  $x_2 = 3$ . The corresponding critical  $y$ -values are  $y_1 = x_1^2 = 0$  and  $y_2 = x_2^2 = 9$ , so the critical points are  $(0, 0)$  and  $(3, 9)$ . The critical values are  $f(0, 0) = 1$  and  $f(3, 9) = -26$ .

Next, we find the second derivatives of  $f(x, y)$  and the discriminant to apply the second derivative test:

$$f_{xx} = 12x, \quad f_{xy} = -6, \quad \text{and} \quad f_{yy} = 2 \implies D = f_{xx}f_{yy} - f_{xy}^2 = 24x - 36.$$

(\*) At the critical point  $(0, 0)$  we have  $D(0, 0) = -36 < 0$  so the critical value  $f(0, 0) = 1$  is **neither a minimum nor a maximum**.

(\*) At the critical point  $(3, 9)$  we have  $D(3, 9) = 36 > 0$  and  $f_{xx}(3, 9) = 36 > 0$ , so the critical value  $f(3, 9) = -26$  is a **relative minimum** value.